

# 2025 CFO Leadership Conference Fall: Exhibitor Information Call

September 4, 2025

12:00 -12:30pm ET

11:00 - 11:30am CT

9:00 -9:30am PT



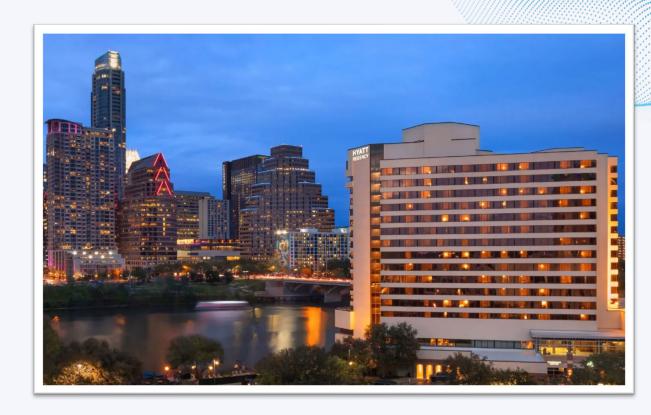


Hyatt Regency Austin 208 Barton Springs Rd. Austin, TX 78704

October 6-8, 2025

**Online Reservation Link** 

Room block available until September 15 or until the block fills.





#### Resources



#### **Sponsor Kit**

This sponsor kit includes a robust package of information including event logistics, shipping instructions, and a timeline of due dates. Use this guide to steer your internal planning & coordination.

DOWNLOAD HERE -

#### **Exhibitor Information Call**

We're planning a call to walk through key details, best practices, and tips to get the most of your event sponsorship. The slide deck and recording will be shared afterward and added to this page. The meeting invite with the date and time will be sent out soon.





#### **VENUE**

#### **Hyatt Regency Austin**

208 Barton Springs Rd Austin, TX 78704



Room block available until September 15, 2025. Limited space available - first come, first served.



CFO Leadership Conference 2025 - Fall October 6-8 | Hyatt Regency Austin

**SPONSOR KIT** 

#### INTRODUCTION

Welcome to the 2025 CFO Leadership Conference - Fall to be held October 6-8 in Austin, TX. We are delighted you are participating in this event. The purpose of this document is to help you make the most of your sponsorship and provide important logistical details. The Sponsor Checklist below includes deadlines and further details to help you prepare for the conference.

#### WHAT TO EXPECT

The 2025 CFO Leadership Conference Fall is a 2 1/2-day program that will feature prominent keynotes, fireside chats, breakout sessions and multiple panel discussions. We will also be offering two pre-event workshops, followed by a welcome reception on October 6. Please see a high-level conference schedule below. A detailed event schedule can be found online with agenda details being added regularly: https://cfoleadershipcouncil.com/fall-conference/agenda/

#### Monday, October 6

- 1:30 5:30pm | Pre-Event Workshop & Austin Adventure
- 6:00 7:30pm | Welcome Reception & Exhibit Hall Open

#### Tuesday, October 7

- 8:00 9:00am | Registration, Networking Breakfast, and Exhibit Hall Open
- 9:00 5:00pm | Keynotes, Breakout Sessions, Networking Lunch & Breaks
- 5:00 6:30pm | Networking Reception in Exhibit Hall
- . 8:00am 6:30pm | Exhibit Hall Open. Highest traffic will be during breakfast, breaks, lunch, and reception

#### Wednesday, October 8

- 8:00 9:00am | Networking Breakfast
- 9:00 2:30pm | Keynotes, Breakout Sessions & Networking Lunch
- 2:30pm | Closing Remarks and Exhibit Hall Prizes Awarded
- 8:00am 2:30pm | Exhibit Hall Open. Highest traffic will be during breakfast and breaks

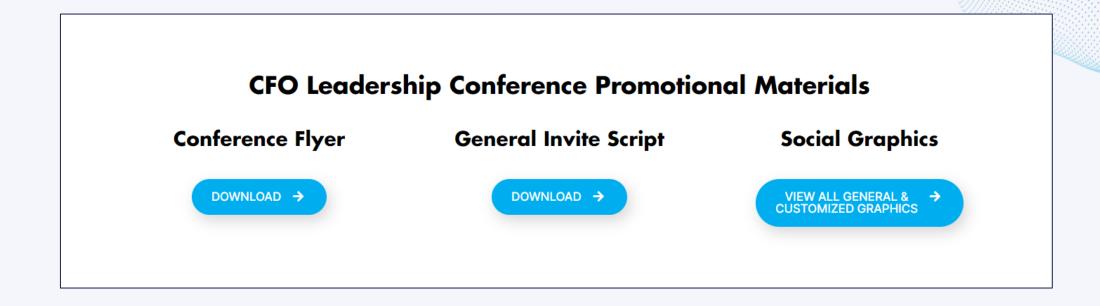
#### **KEY CONTACT INFORMATION**

Emily Boissonnault will be your lead contact - pre-event, onsite and post-event. Emily is your best resource to assist with questions and will coordinate with the rest of the CFO Leadership Council events team to get you any answers on registration, audio visual and special needs. Emily can be reached at emilyb@cfolc.com or (508) 231-6830.

#### ADDITIONAL SPONSOR CONTACTS

- Speaker Questions and Materials: Jamie Tassa, jtassa@chiefexecutivegroup.com | (615) 592-1506
- Sponsor Deliverable Questions: Karyn Egeland, karyn@cfolc.com | (201) 788-5129





Tag the CFO Leadership Council, Kristin Todd, Hope **Russo and Emily Boissonnault** 









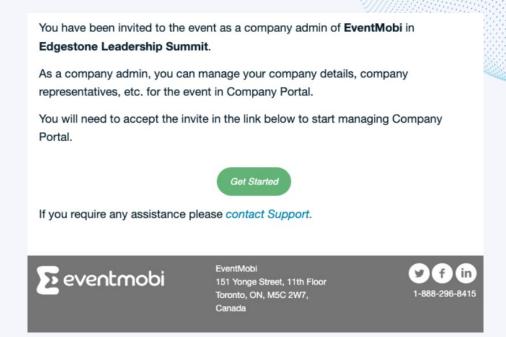


# **Company Portal Access**

 Access on September 9 (email invite from cfofall25@event-emails.com)

# **Company Representatives**

- Representatives must be registered for the event before they can be given access to your booth.\*
- CFOLC will connect your representatives to your booth.
- Everyone will get access to edit booth, create qualifying lead questions, and view and export the lead list.



\*If someone on your team needs access to the company portal, but will not be attending the event, please let Emily know and we will get you access.

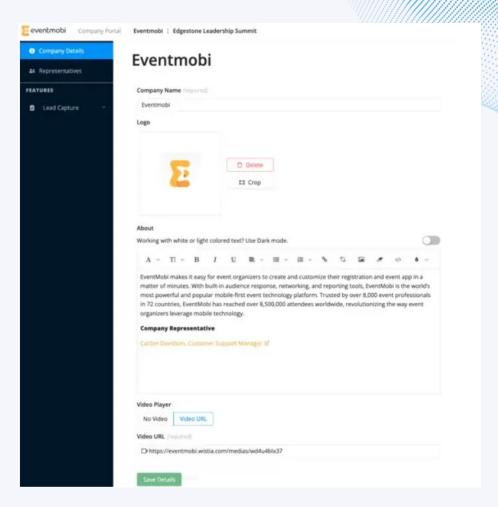


Booth will be edited on desktop, not within the app. Follow link in email.

# **Virtual Booth Items**

- Company name, logo and description
- Creating a call-to-action button
- Embedding a video into the profile
- Uploading documents or linking to external sites
- Adding contact details

Access to the Event App will be September 29. You will be able to see your booth as an attendee would at this time.



**How to use Company Portal** 





To begin using Lead Capture at an event, you will need to download and access the **EventMobi Lead Capture App** from either the Google Play Store or the Apple App Store.

Leads can be scanned or added manually. There will be QR codes on the back of attendee name badges.

**How to use Lead Capture** 



## **Features**

- Custom qualifying questions
- Export leads list any time (through desktop company portal)
- Lead information captured:
  - Lead owner, date and timestamp
  - Name, email, company, title
  - Custom questions and notes



## **Booth Examples**









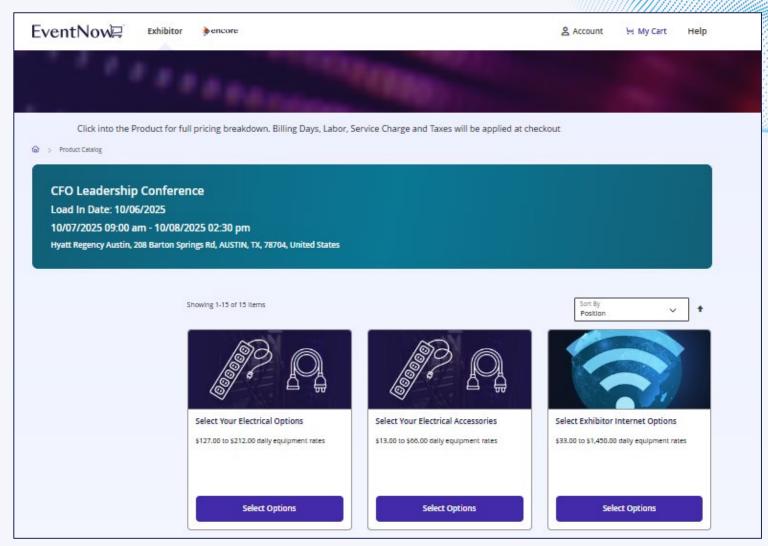


#### Additional A/V for Booths











#### **Supplemental Booth Activities**

# **Some Ideas:**

- Mini golf
- Prize wheel
- Counting game how many items in a container
- Virtual reality
- Cornhole, skeeball, claw machine, plinko, darts, ringtoss









# Oct 6: Welcome Reception – College Theme Night

Nothing says fall more than college football. In the spirit of the season, we're inviting all attendees to show off their school pride—whether it's your alma mater or your go-to team on College Gameday. Wear your college gear (t-shirts, hats, team colors—whatever reps your school), connect with fellow fans and rivals, and bring the tailgate energy to your exhibit. Host a tailgate challenge at your booth or create a themed giveaway. Earn MVP honors for spirit and creativity!

# Oct 7: Reception – Austin Amplified – A Night of Music and Networking

With the conference hosted in the live music capital of the world, what better way to turn up the volume on the experience than with a music-themed night to remember? Whether you're a classic rock lover, country die-hard, or indie fan, this is your night to connect with fellow music buffs. Find your musical match, trade band stories and discover shared favorites. We'll have a live band and a DIY station to create your own conference "band tour" t-shirt. Exhibitors—rock your booth with music swag, run a name-that-tune challenge, or offer giveaways inspired by legendary artists. Earn a spot on our "Top of the Charts" leaderboard for most creative activation.





# **Some Ideas:**

- Have icebreaker questions ready
- Look at the audience profile prior to the conference and make sure you understand the specific needs, challenges, and pain points faced by CFOs (reg list goes out at 3 weeks & 1 week)
- Don't feel like you need to stay at the booth at all times; join sessions
  & networking
- Speak the language of finance by incorporating financial jargon and metrics that resonate such as ROI, NPV, IRR, and cash flow analysis (Be an expert, seem knowledgeable)
- Foster authentic connections by engaging in discussions beyond your product. Discuss industry trends, AI, and other financial matters of interest, but also personal fun facts – hobbies, vacation spots, etc – remember CFOs are people too!







Best Practices for Presenting to CFOs (for speaking sponsors)

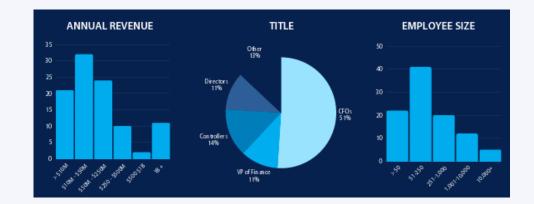
DOWNLOAD ->

Best Practices for Selling to CFOs In Person (for the reps attending)

DOWNLOAD →

Best Practices for Selling to CFOs Post-Event (for follow up notes)

DOWNLOAD →







### **ASAP:**

- Register your staff for the conference
- Book your hotel room at the Hyatt

# **Upcoming Deadlines:**

- Past Due Session Details and Speaker Info
- September 19 Complete your virtual booth in EventMobi
- September 19 Submit any additional A/V needs for your exhibit booth
- September 26 Deadline for your complimentary VIP passes for senior finance exec clients

# Ongoing:

- Keep spreading the word let us know if you need any marketing materials!
- Let us know any supplemental activities you're doing at your booth or if you're planning an event around the conference (eg dinner following reception)





# **Coming Soon:**

- Access to this slide deck & recording
- Booth Number Assignment
- EventMobi Access (September 9)
- Deadline reminders
- Registration List (sent at 3 weeks & 1 week out)





# Questions?

emilyb@cfolc.com





# Thank you!!

emilyb@cfolc.com

